



2023-24 BUSINESS PLAN

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Chief Administrative Officer's Message

This is the Town's fifth annual business plan and represents a continuation of initiatives from prior years, supporting the implementation of Council's 2021-25 Strategic Plan.

This year-over-year predictability in Council's strategic priorities is essential in making effective use of limited staff and financial resources. We're also more able to identify and benefit from external funding sources to support the implementation of Council's strategic projects.

The strategic plan and annual budget, combined with this business plan, provide numerous benefits including:

- Improving Council's strategic control over Town operations;
- Establishing a professional operating environment to support staff effectiveness;
- Increasing openness and transparency to the public; and,
- Improving organizational resilience to emergencies, unanticipated costs, staff turnover, etc.

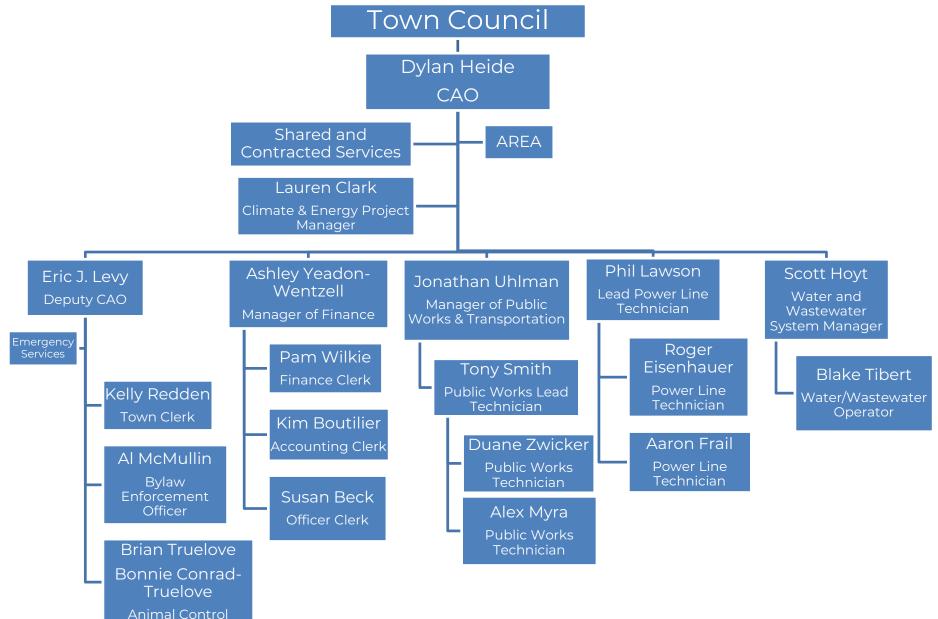
Plan Introduction & Department Structure

Developed by staff in accordance with the Council's <u>2021-25 Strategic Plan</u> (adopted by Council June 3rd, 2021), as well as the Town's <u>2023-24 Budget</u> (approved July 13th, 2023), the 2023-24 Business Plan aligns the work of Town Departments (CAO, Administration, Finance, Climate & Energy, Electrical, Water / Wastewater, and Public Works & Transportation) with Council's priorities for the year.

Business plans are presented annually by staff following the conclusion of the annual budget process. The approval of this document by Council completes an annual cycle which begins with Council's review of the strategic plan and includes the operating and capital budget process.

The annual Business Plan serves as reference document for Council, staff and the public. Once approved by Council, annual Business Plans will be available to the public, presented on the Town's website along with the annual Budgets.

Town Organizational Chart



2023-24 Town of Mahone Bay Business Plan

The following chart provides an outline of the various departments in the Town of Mahone Bay. "Core Functions" are those activities that are the foundation of departmental day to day business operations. The highlighted "Special Mandates" fall outside the core operations of the Town yet are considered integral to the operations to the organization.

CAO	Administration	Finance	
Core Function	Core Function	Core Function	
Staff Management	Council Support	Assessment Roll, Taxation and Billing	Annual Audit Preparation / Support
Contract Management	By-law and Policy Development	Accounts Receivable / Collections	Insurance
Strategic Direction	Communications and Public Engagement	Utility Accounts and Billing	External Reporting Requirements
Communications	Budget Initiatives and Projects	Accounts Payable	Inventory Management
Public Safety / Traffic Authority	Development of Internal Documents	Payroll and Benefits	Administration of Permits
Special Mandates	By-law Enforcement	Cemetery Administration	Support for Capital Projects
Accessibility	Special Mandates	Budgeting and Reporting	Journal Entries and Reconciliations
Safety Program Implementation	Capacity and Effectiveness Initiative	Special Mandates	Special Mandates
Major Projects	Implementation of Record Mgmt. System	Setup Accountability Codes	Implementation of PO Module
Capacity and Effectiveness Initiative	Safety Program Implementation	Separation of Cemetery Ledger	Capacity and Effectiveness Initiative
Asset Management	Housing Strategy	Implement Inventory Management System	Asset Management

Climate	Public Works	Electrical	Water/WW
Core Function	Core Function	Core Function	Core Function
Customer Initiatives and Engagement	Streets and Sidewalks	Electrical Power Supply	Source Water Protection
Monitor & Implement GHG Plan	Stormwater Management	Service Extensions	Drinking Water Treatment
Special Projects Management	Parks and Greenspaces	Electrical Inspections	Water Distribution and Hydrants
Asset Management (GIS Coordination)	Facilities	Street Lighting	Water Quality Monitoring
Special Mandates	Support for Utilities	Special Mandates	Wastewater Collection
Natural Asset Management	Special Mandates	System Upgrades on West Circuit	Wastewater Treatment
Community Solar Garden Project	Local Improvements	Transformer testing and replacement	Special Mandates
Home Heating Programs	Special Projects	Capacity and Effectiveness Initiative	Water System Loss Reduction Project
Shoreline Improvement	Capacity and Effectiveness Initiative	Safety Program Implementation	Capacity and Effectiveness Initiative
	Safety Program Implementation		Safety Program Implementation
			Support for Planned Capital Projects

Core Functions & Special Mandates

Chief Administrative Officer (CAO)

The Town's Chief Administrative Officer (CAO) is Dylan Heide. The CAO reports directly to Council, leads and manages the Town's administrative functions and is responsible for all Town staff. It is the duty of the CAO to inform, support, and guide the Town Council in the development and evaluation of strategic directions, policies and priorities.

Department heads (Administration, Finance, Water/Wastewater, Electrical, and Public Works & Transportation) report to the CAO who is also responsible for managing intermunicipal partnerships including the Municipal Joint Services Board (MJSB), Regional Emergency Management Organization (REMO), Alternative Resources Energy Authority (AREA), and Town/RELC Utility Shared Service Advisory Committee, and contracting relationships such as that with the Municipality of the District of Chester (MODC) for the provision of community development services. Climate and Energy Program Manager Lauren Clark also reports to the CAO.

Core Function	Activities
Core Function: Staff Management	 Activities: Overall Management of Town Staff Management / Employee Relations Human Resource Management
Core Function: Contract Management	 Activities: Management of intermunicipal partnerships (MJSB, REMO, AREA, Riverport Electric) and contracting relationships (MODC - development services, etc.).
Core Function: Strategic Direction	 Activities: Strategic Advice to Council (Strategic Plan development/amendment). Preparation of Staff Reports / Council Reports. Support for Council Committees. Financial Planning & Budgeting (2023-24 budget with Finance). Procurement for Major Town Projects. Oversight of land-use planning processes include MPS/LUB review. Liaising with Town Solicitor on matters of legal significance.
Core Function: Communications	 Activities: Communication with residents, stakeholders, partners, clients, etc. Oversight of Media / Social Media contact / outgoing correspondence. FOIPOP / PIIDPA Coordinator

Core Function:	Activities:
Public Safety / Traffic Authority	 Oversight and recommendations to council, speed / traffic counting, development of Transportation projects with Manager of Public Works & Transportation Coordination of fire service operations with MBDFD with Manager of Finance EMO coordination / planning.
Special Mandates	Activities
Special Mandate: Accessibility Strategic Plan Item – 1.3	 Activities: Overseeing the finalization and adoption of the Town's Accessibility Action Plan in accordance with our commitments to the Lunenburg County Accessibility Plan. Leading the Management Team in the implementation of the Accessibility Action Plan.
Special Mandate: Safety Program Implementation Strategic Plan Item- 2.3 Special Mandate: Major Projects Strategic Plan Items - Numerous	 Activities: Oversight of safety program development and implementation process with all Departments Development of HR/policy components with Administration Department Coordination of Safety Representative Activities: Oversight of Major Projects – Capital Projects (solar garden, living shoreline and waterfront trail, water/wastewater/stormwater upgrades and transportation projects) and Operating Initiatives (Plan Mahone Bay process, Accessibility Audits, etc.) Funding applications, procurement activities, management of contracts, public engagement and consultations in relation to approved projects, etc.
Special Mandate: Capacity and Effectiveness Initiative Strategic Plan Item – 2.3	Activities: Improve staff capacity and operational effectiveness with all Departments prioritizing: • Management of Work Orders • Shared Document Access • Calendar Coordination • Process Improvement
Special Mandate: Asset Management Strategic Plan Item – 1.2	Activities: Support for AM initiatives / Committee (CAO Participation on Committee) / AIM Network participation.

Administration

The Town's Administration Department consists of Deputy CAO Eric J. Levy and Town Clerk Kelly Redden, along with part-time By-Law Enforcement Officer Al McMullin. The Department provides administrative support to the Town Council as well as to other Town Departments.

Core Function	Activities	
Core Function: Council Support	 Activities: Council Agendas, Meeting Packages, Minutes Receiving, Filing, and Sending Correspondence Preparation of reports, memoranda, etc. Support for various committees Documents for training and best practices Maintenance of official records 	
Core Function: Bylaw and Policy Development	 Activities: Creation of new bylaws and policies Research and communication with other municipalities Review and amend bylaws and policies Respond to inquiries from Council, staff, and public 	
Core Function: Communications and Public Engagement	 Activities: Respond to phone, emails, and in-person inquiries Publication of Mayor's Newsletter Maintain Council videos and livestreaming Coordination of public engagement events including hearings, public meetings, and information sessions Municipal Awareness Week 	
Core Function: Projects	 Activities: Coordinate with community initiatives Project and program implementation and management External funding applications Cemetery management in cooperation with Finance Department 	

Core Function: Development of Internal Documents Core Function: Bylaw Enforcement	 Activities: Development of HR Policies and Procedures Development of orientation material for new staff and Council members Development of new forms and templates Activities: Consistent enforcement of Town bylaws Enforcement training program development, JEIN (vehicle owner information) implementation, ticket
Special Mandates	review. Activities
Special Manuales	Activities:
Special Mandate: Capacity and Effectiveness Initiative	Leading the Management Team in the implementation of initiatives to Improve staff capacity and operational effectiveness with all Departments prioritizing:
	 Management of Work Orders Shared Document Access
Strategic Plan Item –2.3	Calendar CoordinationProcess Improvement
Special Mandate Records Management	 Activities: Complete ongoing overhaul of historic physical records Complete filing upgrade
Strategic Plan Item – 2.3	 Work with departments to support proper handling of records Implement new file sharing protocol
Special Mandate: Safety Program Implementation	 Activities: Department participation in safety program development and implementation. Development of safety policies.
Strategic Plan Item – 2.3	
Special Mandate: Housing Strategy	 Activities: Development of Housing Action plan and application for CMHC Housing Accelerator funding Development of Housing Strategy Oversight of implementation of Housing Accelerator actions (if approved)
Strategic Plan Item – 2.1	

Finance

The Finance Department consists of Manager of Finance Ashley Yeadon-Wentzell, along with Office Clerk Susan Beck, Finance Clerk Pam Wilkie, and Accounting Clerk Kim Boutilier, and is occasionally supplemented by casual staff. The Finance Department provides direct customer service to the public, oversees the Town's accounts and utilities, working closely with Council and other departments, and is responsible for all external financial reporting including the annual audit.

Core Function	Activities
Core Function: Assessment roll, taxation and billing	 Activities: Maintain assessment roll and monitor appeals Conduct bi-annual tax billing. Collect rental and lease income from Town-owned properties
Core Function: Accounts Receivable / Collections	 Activities: Conduct yearly tax sale. Oversee tax payment arrangements. Send arrears notices. Oversee collections on outstanding accounts.
Core Function: Utility Accounts and Billing	 Activities: Maintain utility accounts Conduct monthly and bi-monthly water and electrical billings Oversee connection and disconnection requests. Issuing utility arrears / cut off notices Sending closed accounts to collections Water Utility Rate Study
Core Function: Accounts Payable	 Activities: Oversight of invoice filling Preparation of weekly and special cheque runs
Core Function: Payroll and Benefits	 Activities: Processing bi-weekly payroll Administer employee benefits such as Pension Plan, Medical/Dental Benefits
Core Function: Cemetery Administration	 Activities: Process cemetery transactions for new plot sales/interment fees. Maintain records of purchased burial plots. Provide administrative support to Cemetery Commission.

Core Function:	Activities:
Budgeting and reporting Core Function:	 Preparation of YTD Quarterly financial reports regarding budget implementation. Development of operating and capital budgets including a 10-year Capital Investment Plan (CIP)
Annual audit preparation / support	 Activities: Preparation and support for external audit. Preparation of quarterly reports to Audit Committee. Participation on Audit Committee Audit Controls Project
Core Function:	Activities:
Insurance	 Liaise with insurance provider when required (i.e. annual renewal, submitting claim)
Core Function:	Activities:
External reporting requirements	 Keeping appropriate and up-to-date records for external reporting. Filing FIR, SOE, CIP, Gas Tax (AER), GST/HST and other Provincial and Federal required information.
Core Function:	Activities:
Inventory Management	 Maintain accurate records of inventory for the Water, Wastewater, and Electric Utilities. Performing monthly inventory reconciliations.
Core Function:	Activities:
Administration of Permits	 Receive and process various permit applications such as facility use, temporary vending, burial, building, and development permits
Core Function:	Activities:
Support for Capital Projects	 Staff setup the various financing/borrowing requirements for Capital Projects, and prepare both internal status reports, as well as external reports to various stakeholder parties.
Core Function:	Activities:
Journal entries and reconciliations	 Bi-weekly reconciliations. Preparation of journal entries and review of general ledger. Daily cash balance.
Special Mandates	Activities
Special Mandate: Setup Accountability Codes	 Activities: Setup accountability codes in PROCOM to allow for segregated reporting directly from Procom, to
Strategic Plan Item: 2.3	support annual budget process / improve related financial reporting.

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Special Mandate: Separation of Cemetery Ledger Strategic Plan Item: 2.3	 Activities: Staff are working to create a segregated chart of accounts for Bayview and Park Cemeteries which will allow for more accurate and timely financial reporting. 		
Special Mandate: Implement Inventory Management System Strategic Plan Item: 2.3	Activities: • In coordination with other Departments (Management of Work Orders below), implement new electronic inventory management system to		
Special Mandate: Implement PO Module	 support inventory reconciliation. Activities: Create the ability for Purchase Orders to be created 		
Strategic Plan Item: 2.3	electronically to ensure proper sign off and to enhance the timeliness of information being captured in the Town's Financial Reporting System.		
Special Mandate: Capacity and Effectiveness Initiative Strategic Plan Item: 2.3	Activities: Improve staff capacity and operational effectiveness with all Departments prioritizing: • Management of Work Orders • Shared Document Access • Calendar Coordination • Process Improvement		
Special Mandate: Asset Management Strategic Plan Item: 1.2	Activities: Provide support as required for asset management initiatives, participation on AM Committee.		

Climate & Energy

The Town's Climate & Energy division reports to the CAO. The division consists of Climate & Energy Program Manager Lauren Clark supported by summer intern(s). The Climate & Energy division oversees the Town's environmental initiatives including the implementation of the Community GHG Reduction Action Plan and supports the Town's asset management program.

Core Function	Activities	
Core Function: Customer Initiatives and Engagement Core Function: Monitor & Implement GHG Plan	 Activities: Implement GHG Reduction Engagement Campaigns Create system for residents & business to implement behaviours and self-report emissions reductions. Begin inter-community sustainability challenges. Implement Active Transportation Engagement Campaign. Support implementation of active transportation infrastructure improvements. Activities: Continue implementing current capital Projects and engagement on sustainable behaviours. 	
	 Assess funding opportunities coming up and identify what actions in GHG Plan are eligible to build a pipeline of GHG reducing projects once current projects begin to wrap up. Support new Climate & Environment Committee to complete climate analyses, review and reprioritize GHG actions as needed. Produce annual progress reports stating which actions are complete, amendments to the plan needed, GHG emissions saved from progress with Plan. 	
Core Function: Special Projects Management	 Activities: Coordinate the review and expansion of the HOME Program (with potential FCM support) and proposed home EV Charger pilot program. Neothermal pilot project (archetype modelling with Dalhousie University and NRCAN, selection of pilot candidates/financing for ETS installations). Identify and pursue project funding opportunities. 	

Special Mandate	Activities
Special Mandate: Natural Asset Management Strategic Plan Items: 1.2/3.3	 Activities: Completion of natural asset data collection project. Coordinate and integrate data with asset management program / urban forest management plan development. Mapping of Town trees and health of trees thought centralized data management system.
Special Mandate: Community Solar Garden Project Strategic Plan Links: 3.1	 Activities: Finalize arrangements for service corridor to substation. Coordinate public engagement activities in relation to the project. Promote subscription opportunities with solar garden to community (with AREA staff). Support development of solar garden assets by AREA.
Special Mandate: Home Heating Programs Strategic Plan Links: 3.1	 Activities: Coordination of HOME Program advertising and promotion (with AREA staff). Assess opportunities for HOME program expansion (ETS, home EV chargers, etc.) and pursue external funding.
Special Mandate: Shoreline Improvement Strategic Plan Links: 3.2	 Activities: Coordinate with Coastal Action to engage and communicate demonstration project progress and importance to the community (i.e. social media updates, poster updates and website upkeep). Support Coastal Action in securing external funding for living shoreline expansion. Support the implementation of living shoreline and associated waterfront trail projects.

Public Works & Transportation

The Department of Public Works & Transportation is responsible for the safe operation of the Town's streets and sidewalks (including snow and ice control) and for maintenance of assets including fleet, buildings, recreational facilities, parks and open spaces, stormwater management and transportation infrastructure (including active transportation). Department staff coordinate closely with and support water, wastewater and electrical utility operations. The Manager, on behalf of the department, reports directly to the Town's CAO. Department staff include:

Jonathan Uhlman – Manager Tony Smith – Public Works Technician 3 (Lead) Duane Zwicker – Public Works Technician 2 Alex Myra – Public Works Technician 1

Core Function	Activities
Core Function: Streets and Sidewalks	 Activities: Snow & ice control, patching, paving, line painting, signage, street & sidewalk repairs and/or renewals. Implementation of approved transportation projects Accessibility audits of existing infrastructure.
Core Function:	Activities:
Stormwater Management	 Stormwater collection (ditches, culverts, & catch basins). Preventative maintenance and improvement of stormwater assets incorporated into AM Plan / Budget.
Core Function:	Activities:
Facilities	 Maintenance of Town-owned facilities. Operation and maintenance of fire station Repurposing or divestiture of old fire station New public work garage or alternative
Core Function:	Activities:
Parks and Greenspaces	 Mowing, leaves, vegetation maintenance, maintenance of parks & playgrounds, ball field, trails, swimming pool, public washrooms, etc. Strengthen shared-service partnerships for recreational service delivery Accessibility audits of existing infrastructure.

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Core Function: Support for Utilities	 Activities: Provide support for support water, wastewater and electrical utility operations.
Special Mandates	Activities
Special Mandate: Local Improvements Strategic Plan Item: 2.2	 Activities: Strategic expansion of existing infrastructure to support planned growth and development. Explore shared services and partnerships for efficient service delivery while connecting with community passion and interest.
Special Mandate: Special Projects Strategic Plan Item:	 Activities: Participation in Safety Program Development and Implementation Accessibility Action Plan Implementation Support for Tree Planting / Benches Donation initiatives (installations) Transportation Projects Participation in engineering pre-design for projects going to construction in 2024-25 including: Replacement and upgrade of water and wastewater infrastructure on Main Street; Improvement of stormwater management infrastructure at the corner of Fairmont and Pine Grove Streets; Renovation / rebuilding of the Mahone Bay Pool.
Numerous	
Special Mandate: Capacity and Effectiveness Initiative	Activities: Improve staff capacity and operational effectiveness with all Departments prioritizing: • Management of Work Orders • Shared Document Access • Calendar Coordination • Process Improvement
Strategic Plan Item: 2.3	
Special Mandate: Asset Management	 Support for AM Committee, condition assessments and diagnostics. Operationalization of AM practice to front line PW staff.
Strategic Plan Item: 1.2	

Electrical Utility

The Town's electric utility operates in partnership with the Riverport Electric Light Commission (RELC) to deliver dependable electrical service to residents of both communities. Our shared electrical staff team includes:

Phil Lawson – Lead Powerline Technician Roger Eisenhauer – Powerline Technician Aaron Frail – Powerline Technician

Core Function	Activities
Core Function:	Actions:
Electrical Power Supply	 Respond to outages
	 Repair/replace poles
	 Repair/replace lines
	 Repair/replace transformers
	 Meter reading
	 Meter changes
Core Function:	Activities:
Service Extensions	 Run new services
	 Scope new lines
	 Install new poles
	 Install new lines
	 Install new transformers
Core Function:	Activities:
Electrical Inspections	 Timely conduct of electrical inspections to
	support development.
Core Function:	Activities:
Street Lighting	 Maintenance of street lighting to serve streets and sidewalks.

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Special Mandates	Activities
Special Mandate: System Upgrades on West Circuit Strategic Plan Item: 1.1	 Activities: Installation of three voltage regulators to improve reliability
Special Mandate: Transformer testing and replacement Strategic Plan Item: 1.1	 Activities: Implementation of planned replacement of transformers as required to meet legislated environmental requirements.
Special Mandate: Capacity and Effectiveness Initiative Strategic Plan Item: 2.3	Activities: Improve staff capacity and operational effectiveness with all Departments prioritizing: • Management of Work Orders • Shared Document Access • Calendar Coordination • Process Improvement
Special Mandate: Safety Program Implementation Strategic Plan Item: 2.3	 Activities: Department participation in safety program development and implementation.

Water / Wastewater

The Water / Wastewater Department is responsible for the reliable supply of drinking water to residents and businesses as well as the collection and treatment of wastewater. The Department operates in accordance with all federal and provincial regulations to ensure the safety of staff, the public and our natural environment. Department staff include:

Scott Hoyt – Water/Wastewater System Manager Blake Tibert – Water/Wastewater System Operator

Core Function	Activities
Core Function: Source Water Protection	 Activities: Oakland Lake Watershed Advisory Committee Source Water Protection Plan Approval to Withdrawal (Province) Source Water Sampling Lake Outlet Flow Monitoring Compliance Reporting (Province) Update and evaluate hazard assessments for source water protection area with committee Update withdrawal permit
Core Function: Drinking Water Treatment	 Activities: Raw water pumping and transmission Tanks Inspections/Cleanings Membrane Filters Inspections/Cleanings Chemical handing and equipment handling Inspection and exercise of pumps/mixers, air compressors, valves/actuators UV System operation and inspection SCADA operation and monitoring Compliance Reporting (Province) Approval to Operate (Province) Procurement Clearwell inspection Online Analyzers Maintenance/Calibration Facilities improvements (chemical room upgrades, process improvements, etc.) and preventative maintenance.

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Core Function:	Activities:
Water Distribution	 Biannual unidirectional flushing
and Hydrants	 Annual valves inspection/exercise
	 Water quality maintenance flushing
	 Install new services as needed
	 Service repairs as needed
	 PRV/ARV inspection
	 Water meters operation and repair
	 Water disconnections / connections
	 Draft 10-year AM Plan for Water Assets, Capital
	Replacement of Water Distribution Lines on Main St.,
Core Function:	Installation of dead end flushing equipment. Activities:
Water Quality	 Annual Sampling Plan (Province)
Monitoring	 Compliance Reporting (Province)
	 Approval to Operate (Province)
	 In-House sampling and analysis
	 Third-part sampling and analysis
	 Lead and copper monitoring
Core Function:	Activities:
Wastewater Collection	 SCADA monitoring
	 Lift station inspection and cleaning
	 Compliance monitoring and reporting (Provincial and
	Federal)
	 Approval to Operate (Province)
	 Sewer Main cleaning and inspection
	 Install new services as needed
	 Service repairs as needed
	 Stormwater Inflow / Infiltration Study
	 Draft 10-year AM Plan for Wastewater Assets, Capital Dapla arment of Westewater Collection Mains or Trunk
	Replacement of Wastewater Collection Mains or Trunk
Cono Free attaces	Sewer.
Core Function:	Activities
Wastewater	 Headworks Inspections/Cleaning
Treatment	 Daily inspections and calibration (aerators, blowers,
	effluent chamber)
	 Chemical handing and equipment
	 Approval to Operate (Province)
	 Compliance Monitoring and Reporting (Provincial and
	Federal)
	 Procurement
	 Continued PAA Effluent Implementation &
	Compliance Monitoring (chemical storage and
	injection), Cell cleaning and inspections starting with
	Cell 3 in 2023.
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Special Mandates	Activities
Special Mandate: Water System Loss Reduction Project	 Activities: Continue working with internal resources and third- party contractors to pinpoint sources of water loss in
Strategic Plan item: 1.1	need of repair or replacement.Reduce water losses through repairs.Regularly update Council concerning water loss.
Special Mandate: Capacity and Effectiveness Initiative	Activities: Improve staff capacity and operational effectiveness with all Departments prioritizing:
Strategic Plan Item: 2.3	 Management of Work Orders Shared Document Access Calendar Coordination Process Improvement
Special Mandate: Safety Program Implementation Strategic Plan Item:	 Activities: Department participation in safety program development and implementation. SOP and O&M manual review annually
2.3	Activities:
Special Mandate: Support for Planned Capital Projects	 Participation in engineering pre-design for projects going to construction in 2024-25 including: Replacement and upgrade of water and wastewater infrastructure on Main Street; Improvement of stormwater management infrastructure at the corner of Fairmont and Pine Grove Streets.
Strategic Plan: 2.2	 Renovation / rebuilding of the Mahone Bay Pool.